Liam Phipps

Partner

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OFFICE: DOWNTOWN



PRACTICE AREAS

Business Law Securities & Capital Markets "I provide pragmatic, commercially sensible advice to help clients achieve their business goals.

Liam is a corporate lawyer with more than seven years of experience in mergers and acquisitions, joint ventures, business restructures, corporate governance, and overseas investment.

With a background in complex cross-border transactions, Liam provides pragmatic, commercially sensible advice to help clients achieve their growth and investment goals. He is admitted to practice law in New Zealand and is completing his admission to the Alberta bar.

Outside the office, Liam enjoys exploring Alberta's outdoors with his wife, Sara. He is passionate about rugby and follows both the sport itself and its governance at international and domestic levels. He also enjoys connecting with people over coffee, a drink, or a meal to hear about what motivates and inspires them in business and in life generally.

Education

2015 Bachelor of Laws, Bachelor of Commerce, Victoria University of Wellington

Admissions

2025 Certificate of Qualification, Federation of Law Societies of Canada

2016 Barrister and Solicitor, High Court of New Zealand

Experience

Recent transactions from New Zealand include:

Confidential animal healthcare and nutrition client: Advising an overseas purchaser on all aspects of its purchase of the majority of shares in a company in the animal healthcare and nutrition industry, for a purchase price of approximately NZ\$25,000,000.

A domestic seller: Advising a seller on its sale of a majority of shares in a company carrying on a mortgage and insurance brokering business for a purchase price of approximately NZ\$21,000,000 and on its entry into a joint venture arrangement.

A domestic purchaser: Advising a purchaser on its purchase of all the shares in a group of companies carrying on a high voltage electrical engineering and related services business and a high voltage energy hardware manufacturing and software development business, with operations in New Zealand and Australia, for a purchase price of approximatelyNZ\$9,700,000.

Confidential building materials and hardware supplies client: Advising a purchaser on all aspects of its purchase of all the shares in a company which owns and operates a building materials and hardware supplies store and a related manufacturing business, for a purchase price of approximately NZ\$14,500,000.

A domestic purchaser: Advising a purchaser on all aspects of its purchase of a minority shareholding in an investment bank, for a purchase price of approximately NZ\$1,200,000.

Confidential government agency: Advising a government agency on all aspects of its sale and purchase of units in limited partnerships and shares in companies that provide general practice health services.

Confidential bank client: Advising a subsidiary of a registered bank in New Zealand on all aspects of its acquisition of the business and assets of multiple companies carrying on financial advice service businesses.

Confidential medical equipment manufacturing client: Advising an overseas purchaser on New Zealand law aspects of a shares acquisition in the medical diagnostics equipment manufacturing industry as part of a transaction involving multiple jurisdictions and a purchase price of approximately A\$200,000,000.

Port company joint venture: Advising a port company on its joint venture with another port company in relation to the development and ongoing operation of an inland port through a limited liability company.

Modular housing systems joint venture: Advising an indigenous peoples related entity on its joint venture with a company for the development and construction of modular housing systems through a limited liability partnership.

A domestic purchaser: Advising a purchaser on its purchase of half of the shares in a group of companies carrying on a construction business, for a purchase price of approximately NZ\$6,500,000, and on its subsequent joint venture through a limited liability company.

Confidential earthworks engineering client: Advising a purchaser on its purchase of half of the shares in a company carrying on an earthworks business, for a purchase price of approximately NZ\$4,500,000, and on its subsequent joint venture through a limited liability company.

Company restructure: Advising a group of companies which own and operate building materials and hardware supplies stores and a related manufacturing business on a group restructure.

Debt financing: Advising a group of companies which own and operate building materials and hardware supplies stores and a related manufacturing business on two rounds of debt financing.

Confidential HVAC client: Advising an overseas purchaser on New Zealand law aspects of a business and assets acquisition in the HVAC industry as part of a transaction involving multiple jurisdictions and a purchase price of approximately A\$19,000,000.

Confidential farming client: Advising a vendor on the sale of intellectual property used in the livestock farming industry.

Debt/equity financing: Advising the borrower in relation to financing under New Zealand's provincial growth fund with an option for the lender to convert a loan to equity.

Company restructures: Advising overseas publicly listed companies on New Zealand law aspects of group company restructures involving New Zealand subsidiary companies.

Supply terms: Advising an international supplier and manufacturer of tapware and other household, commercial and industrial equipment and products on terms of trade used for New Zealand.

Memberships

New Zealand Law Society Te Kāhui Ture o Aotearoa