

## AREAS OF EXPERTISE

Banking & Financial Services  
Business Law  
Film, Television, and Media

# Banking & Financial Services

Our banking and financial services lawyers provide more than timely, cost-effective legal advice. Your lawyer is an advisor and sounding board, and will help you spot issues early because we truly understand your business. We'll respond to your emails and calls ourselves—you don't see us once and then get handed off to other team members. We're always there to make sure nothing slips through the cracks.

We advise lenders and borrowers in all key industries in Calgary, with extensive experience in commercial real estate. We help many of Calgary's major home builders and developers in the structuring and financing of business deals.

Our lending clients are usually represented by one of Canada's major banks. We also act for alternate lenders, factoring companies, and private lenders.

Other areas of focus include:

- Corporate issuances
- Securing debt in loan transactions involving various asset security classes such as trade, retail and commercial receivables
- Lease and rental assignments
- Loan syndication agreements
- Commercial and residential mortgages
- Lend Assist
- Save Assist

**Efficient and effective, no matter how big or small the client**

Our clients benefit from our deal structure and process experience. We provide practical advice and direction based on your goals and risk tolerance. Using technology ensures each transaction is efficient and timely.

Our established processes allow us to efficiently handle financing for our larger bank clients and junior borrowers. We strive to keep things simple and know when to scale up. Because we assign tasks to the right people at the right seniority levels, you aren't paying higher fees unnecessarily.

### **A worldwide network of resources**

If you have legal needs outside of Alberta, we can connect you to qualified and respected law firms in other provinces and countries through the TAGLaw global network.

# Related Professionals

5 Lawyers



**Robert T. Fooks, MBA**

Partner



**Deirdre Lanigan**

Partner



**Robin G. Lokhorst**

Partner



**Maria V. Nathanail**

Partner



**Laura Wynnyk**

Associate