## 

## **NEWS** Robert Fooks presents at the Calgary Chamber Leaders Lunch

## January 7, 2016 Robert Fooks presents at the Calgary Chamber Leaders Lunch

On January 19, 2016, partner Robert Fooks, co-presented with Grant Kosowan, President of Orange National Retail Group, at the Calgary Chamber Leaders Lunch. They shared insightful knowledge on lease terms, positioning, renewal negotiations and how real estate decisions and inefficiencies can dramatically impact EBITDA and the overall value of your business. The session also covered how to capture hidden profits and reduce risk with some creative real estate practices and strategies utilized by experienced leaders in the field.

For more information on the legal issues impacting older the commercial real estate market, please contact Robert, the leader of our firm's Corporate & Commercial practice group.